



## How Damstra is working with CloudKeeper to drop their AWS spend by 22%

Damstra Technology is a global leader in providing workforce, compliance, and safety management solutions. Their core products include workforce management, access control, asset management, learning management and HSE management solutions.



Founded: 1998 | Headquarters: Melbourne, Australia

#### Damstra's

### FinOps Challenges

As a cloud-native business, Damstra faced multiple FinOps challenges, including:



Workloads distributed across multiple teams and geographies.



Engineering teams focusing on new releases and enhancements, and cost optimization being deprioritized.

## Notable savings delivered, right from Day 1

Damstra started their engagement with CloudKeeper in July 2020.

# 12% 10%

### Immediate Savings of 12% from 1st day

Damstra started seeing savings of up to 12% on their entire AWS bill, right from Day 1.

CloudKeeper helped them optimize their AWS Reservation Management.

## Additional Savings of 10% by architectural optimization

- Moving applications to latest generation instances
- Network tuning to reduce data transfer
- Architectural changes in load balancer setup

Other Notable Highlights



Implemented in-depth Cost Analytics and Reporting



Well Architected Reviews



**Anomaly Detection** 

## Customer Speaks

Cloudkeeper really helps us keep control of our cloud costs in a simple and concise format. It is easy to track down cost increases and anomalies across all of our cloud accounts.

**Damien**CTO, Damstra



## About CloudKeeper

CloudKeeper is a FinOps & Cost Optimization solution that offers instant and guaranteed savings of up to 25% on the entire cloud bill.



**12+** years of expertise on Cloud

**300+**Active
Customers

**\$100 Mn+** of Savings Delivered

**20%**Average Savings on Total Bill

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**300+**Cloud and DevOps
Professionals

**Well-Architected**Review Partner for AWS & Azure

Recognized by prominent Industry Analysts







**† ISG** Provider Lens™

